



Education and Training Overview

CallidusCloud Education and Training Services offers a comprehensive set of performance-oriented courses that enable students to become proficient in the implementation, administration and use of CallidusCloud solutions. Best practices for project team members include training before, during and after the implementation process, ensuring they possess the required skills and knowledge to use the software effectively.

Formats

eLearning

This format allows you to access the course anytime from anywhere through your browser and learn at your own pace. Each class is segmented by topic allowing you to target your learning to a particular area. The course and topics can be taken as often as needed or for topic refreshers.

CU Live

Our CallidusCloud University Live format features a live instructor.

After you complete the Foundations eLearning course, grow your knowledge by attending our virtual instructor-led product training sessions. Each CU Live course is an hour long, presented by a live instructor focused on a specific topic.

Sessions will be repeated regularly to accommodate different time zones. They will also be recorded, so if you miss a session, you can either attend a later one, watch the recording on your own time, or both.

Onsite Instructor Led



We come to you. An instructor will travel to your company's office or location of choice to conduct training in person.

About CallidusCloud

Callidus Software Inc. (NASDAQ: CALD), doing business as CallidusCloud®, is the global leader in cloud-based sales, marketing, learning, and customer experience solutions. CallidusCloud enables organizations to accelerate and maximize their lead to money process with a complete suite of solutions that identify the right leads, ensure proper territory and quota distribution, enable sales forces, automate configure price quote, and streamline sales compensation — driving bigger deals, faster. More than 5,000 leading organizations, across all industries, rely on CallidusCloud to optimize the lead to money process to close more deals for more money in record time.



CallidusCloud Certification is an industry recognized professional designation in the fields of Sales Performance Management and Enterprise Incentive Management (EIM). For more information, go to www.calliduscloud.com/services/education/certification.

Product	 All Access eLearning Available for 12 consecutive months per student.	 Customer Tailored Onsite Option Up to 12 students. \$8900 USD per day.
All Products	\$5000 USD per student All available courses below.	
CLM Contract Lifecycle Management	Foundations	1 Day
Commissions	Foundations Plans & Rules Administration Reporting & Analytics	5 Days
CPQ	Foundations Intermediate Advanced	4 Days
ICM Incentive Compensation Management	Foundations Intermediate	5 Days
Producer Pro	Foundations Intermediate	5 Days
Territory & Quota	Foundations	N/A
Workflow	Foundations Intermediate	2 Days

For more information visit www.callidusclouduniversity.com
or email education@calliduscloud.com.