



Education and Training Overview

CallidusCloud Education and Training Services offers a comprehensive set of courses that enable students to become proficient in CallidusCloud solutions. Best practices include training before, during and after the implementation process, ensuring you and your team possess the required skills and knowledge for a successful and effective use of CallidusCloud solutions.

Product Certification Exam is available through CallidusCloud University for those who completed prerequisite courses OR equivalent experience with CallidusCloud solution.

Training Formats

eLearning

eLearning is a recommended starting point for your foundational knowledge. This format of courses allows you to access training courses anytime from anywhere through your browser and learn at your own pace.

CU Live

After you complete your eLearning courses, grow your knowledge by attending our virtual instructor-led product training sessions. Each CU Live course is an hour long, presented by a live instructor focused on a specific topic.

Onsite Instructor Led

CallidusCloud instructor travels to your location of choice and date that works for your team. This custom tailored training will provide an opportunity for a group of 12 students to deeply immerse in CallidusCloud solution with hands on labs.

End User Toolkit

Self-guided training for your Sales, Sales Management and Sales Operations team. The kit is designed to provide a high level overview of the CallidusCloud solution portal and answer most commonly asked questions in order to facilitate smooth deployment of our CallidusCloud solution.

For additional information:

www.callidusclouduniversity.com

Email:

education@calliduscloud.com



CallidusCloud Certification is an industry recognized professional designation in the fields of Sales Performance Management and Enterprise Incentive Management (EIM).

The CallidusCloud Certification Exam is included at no additional cost with all onsite training sessions.

Product	All Access eLearning Available for 12 consecutive months per student	Customer Tailored Onsite Option Up to 12 students	End User Toolkit	Product Certification
CLM Contract Lifecycle Management	eLearning: • Foundations	1 Day		
Commissions	eLearning: • Foundations • Plans & Rules • Administration • Reporting & Analytics Knowledge Nuggets CU Live	5 Days	✓	✓
CPQ	eLearning: • Foundations • Intermediate • Advanced Knowledge Nuggets CU Live	4 Days	Available in Q2 2018	✓
ICM Insurance Incentive Compensation Management	eLearning: • Foundations • Intermediate Knowledge Nuggets CU Live	5 Days	✓	✓
Producer Pro	eLearning: • Foundations • Intermediate CU Live	5 Days	Available in Q2 2018	✓
Workflow/Onboarding	eLearning: • Foundations • Intermediate Knowledge Nuggets CU Live	2 Days	Available in Q2 2018	✓

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About CallidusCloud

Callidus Software Inc. (NASDAQ: CALD), doing business as CallidusCloud®, is the global leader in cloud-based sales, marketing, learning, and customer experience solutions. CallidusCloud enables organizations to accelerate and maximize their lead to money process with a complete suite of solutions that identify the right leads, ensure proper territory and quota distribution, enable sales forces, automate configure price quote, and streamline sales compensation — driving bigger deals, faster. More than 5,800 leading organizations, across all industries, rely on CallidusCloud to optimize the lead to money process to close more deals for more money in record time.